**CURRICULUM VITAE**

**RAVI DHEBANE**

E-65 ShastriNagar,Ajmer

Mobile No 7062280535,8955582898

E-mail ID : ravidhebane\_1985@yahoo.co.in

**ABILITY**

Sound understanding of domestic markets with a global mindset, and strong quantitative and conceptual abilities. Proven ability to lead a team by example, and motivate them to achieve desired objectives. Strong exposure and understanding of business strategy planning and implementation.Intensive promotion and marketing management experience across all the products of two-wheeler finance.Excellent communication and people management skills.

**CURRENT EMPLOYEE**

Company Idbi Bank Ltd. (in roll of talent pro india ltd.)

Designation Sales Manager

Duration From-10dec-2014 to till date

**JOB RESPONSIBILITY**

Training guiding and coordinating with the team to achieve the given sales target Acquiring new HNI customers Managing and deepening relationships with existing customers Servicing the entire Banking and Financial Needs of customer

**PREVIOUS EXPERIENCE**

Company Shriram fortune Ltd.

Designation Marketing Officer

Duration From-07dec-2013 to 11Sep-2014

JOB RESPONSIBILITY

Making Bussiness associate (agent)through market.And push to sell our products.

Selling all company products like Life & general insurance,Mutul Fund,Fixed Deposit.

**PREVIOUS EXPERIENCE**

Company IDBI BANK

Designation Sr. Bussiness Development Officer

Location- Ajmer

Rolls On IDBI INTECH LTD.

Duration 26 Oct 2011 to Dec 2013

**JOB RESPONSIBILITY.**

Sales in Current A/c & Saving A/c.

Sales Bank T.P.D. Prouduct.Like Life Insurance ,Genral Insurance ect.& Customer Service.

**PREVIOUS EXPERIENCE**

Company ICICI BANK TWO WHEELER LOAN

Designation Sales Executive

Location Ajmer

Duration May-2006 To july 2008

**JOB RESPONSIBILITIES**

Tapping urban & rural market in Two-Wheelers.

Dealer coordination for drawing sales (Two-Wheeler financing).

Formulation of Marketing strategy..

**EDUCATION**

Bachelors of Arts..

Senior Secondary.

**COMPUTER KNOWLEDGE**

Basic knowledge of computer& Internet.

**PERSONAL DETAILS**

Father's Name : Late. ShriRajendradhebane

Date of Birth : 9 July 1985

Marital Status : Married

Hobbies : Sports, Music & Traveling

Preferred Location : Ajmer

**DECLARATION:**

I here by declare that all the information given above is true to the best of my knowledge.

Date Signature

Place RAVI DHEBANE